



Job Title: Associate Vice President (AVP) – Medtech Product Regulation

Location: Hyderabad or Bengaluru, India

Reports to: CEO IKP Knowledge Park

About IKP Knowledge Park

IKP Knowledge Park (IKP) is a leading science park and incubator dedicated to advancing cutting-edge R&D in India. We have a pioneering legacy of more than two decades of nucleating and nurturing life sciences and engineering innovation. We focus on sectors like biotech, health tech, and agri-tech, helping innovators move from the lab to the real world. By partnering with government, industry, non-profits, academia and investors, we create a supportive environment for startups and SMEs to thrive and grow. Our work is centred at our 200-acre park in Genome Valley Hyderabad and our Bengaluru maker space (IKP EDEN at Koramangala, Bengaluru), reaching across India and the world through various innovation programs and services. We are at a cusp of next phase of growth which I founded in our belief that science and technology are key to shaping a better tomorrow through deep & expansive societal impact.

Position Summary

IKP is seeking a dynamic and experienced leader to head our MedTech Regulatory affairs and other related domains in regulatory science. The AVP – MedTech Regulation will play a pivotal role in bridging the gap between innovative medical technology and market readiness. This is a high-impact leadership role that combines technical regulatory expertise with strategic business development. The successful candidate will not only guide startups through complex global compliance landscapes but will also lead the establishment of a state-of-the-art MedTech Regulatory Centre, secure funding and fostering international partnerships.

Key Responsibilities

1. Startup Mentorship & Regulatory Advisory:

Act as the lead consultant for IKP-incubated & supported startups (across India), providing end-to-end guidance on regulatory pathways for MedTech products. Directly assist startups in the preparation, review, and filing of regulatory dossiers (CDSCO, US FDA 510(k), EU-MDR/IVDR, etc.). Implement and audit Quality Management Systems (QMS) such as ISO 13485 to ensure startups meet global manufacturing standards.

2. Building the IKP Regulatory Centre:

Lead an initiative to conceptualize and build a dedicated Regulatory Centre beginning with medtech product regulation within IKP and then expanding it to include other areas of deep science regulations. Identify and pursue funding opportunities, grants, and corporate sponsorships to ensure the financial sustainability. Design the service delivery model for the centre to serve as a national hub for regulatory excellence.



3. Build & Contribute a Life sciences & Medtech Acceleration Program:

Lead, shape, contribute to startup acceleration programs especially medtech start. Interact & build industry expert panels & advisory services for acceleration programs. Build bridges with national & global accelerators and Integrate best practices from leading acceleration programs globally.

4. Strategic Business Development (BD):

Drive revenue growth by identifying and acquiring new deep science startups and corporate partners requiring regulatory & other services. Leverage consultative solution selling to position IKP as the premier regulatory partner for the Indian MedTech ecosystem. Identify market trends and regulatory shifts to develop new service offerings for the incubator.

5. Ecosystem & Stakeholder Engagement:

Serve as the primary liaison between IKP and key regulatory bodies including CDSCO, BIS, and WPC in India, as well as international agencies (FDA, other National & International Notified Bodies). Represent IKP at national and international forums to influence policy and stay ahead of global regulatory changes. Foster partnerships with testing labs, clinical research organizations (CROs), and certification bodies to create a seamless pathway for innovators.

6. Leadership & Talent Mentoring:

Build and lead a team of regulatory specialists, fostering a culture of technical excellence and customer-centricity. Mentor internal teams and external founders on navigating the intersection of product engineering and regulatory compliance.

Qualifications & Experience

We seek leaders who are curiosity driven, passionate self-starters with can-do attitude who can align with the vision and mission of IKP as well as contribute to its next phase of growth. Leaders who are able to engage with a diverse set of stakeholders, build internal and external partnerships to drive positive change are ideal. Candidates aligning with our fundamental values of honesty, accountability, and transparency would be ideal for us.

This position may involve travel (up to 20 – 30%) outside of primary location (Hyderabad or Bengaluru).

- Bachelor's/Master's Degree Engineering (for example Biomedical, Instrumentation, or Electronics) or a related scientific field. An advanced degree such as an MBA or a PhD is desirable
- 15 - 20 years of industry experience in product engineering, regulatory compliance, or technical solutions delivery, with a significant focus on the medical device domain.
- Proven track record in handling global regulatory submissions (e.g., CE TCF, FDA 510k, BIS, WPC, AUS/NZ RCM).



Technical Competencies:

- Deep understanding of ISO 13485, ISO 9001, and global medical device safety standards.
- Hands-on experience with product testing protocols across diverse domains (PCBs, power supplies, active medical devices).
- Familiarity with CRM tools (Salesforce, SAP, or Dynamics) to manage the business development pipeline.
- Other Desirable Skills:
 - Influencing & Trust-Building: Ability to build confidence and trust at all levels, from startup founders to senior leadership in government, academia, industry and non-profits.
 - Strategic Vision: Ability to look beyond immediate tasks to build long-term comprehensive institutional infrastructure.
 - Communication: Exceptional skills in drafting annual reports, white papers, and high-stakes presentations.
 - Conflict Management: Experienced in navigating complex stakeholder environments and cross-functional coordination.

Why Join IKP?

This role offers a unique opportunity to shape the future of S&T innovation in India especially in life sciences and engineering domains. You will work at the heart of the innovation ecosystems- be it in Hyderabad, Bengaluru or other S&T hubs across India, turning scientific breakthroughs into globally excellent products while building a legacy through defining the next phase of a pioneering institution.

To Apply:

Please send your CV and a Statement of Purpose (SOP) by 22nd January 5pm IST to raghavendrap@ikpknowledgepark.com by mentioning the position applied for in the subject line.

Applications without an SOP will not be considered for the position.

Please note that the position may be closed once a suitable candidate is identified, and we may not necessarily wait until the completion of the stated timeline.